

## MARKET ACCESS Leading Payer Account Trends

**Leading Payer Account Trends** provides insights on trends that influence key strategic activities, service offerings, drug access management, restrictions, and programs across the largest national health plans and PBMs.

- Which national health plans and PBMs have the greatest impact on a given company's business?
- How will leading payer accounts respond to the evolving healthcare landscape?
- What are the expected risks and opportunities for biopharmaceutical companies due to emerging payer trends?

Use Leading Payer Account Trends to:

- Assess healthcare trends affecting leading national health plans and PBMs to support development of business plans that optimize product access
- Gain in-depth understanding of emerging business practices at leading payer accounts
- Anticipate evolving business practices at leading payers

Landscape and Market Activities Among Leading Payer Accounts March	<ul> <li>Identification of leading payer accounts and business mix</li> <li>Analysis of the most significant environmental trends affecting leading payers</li> <li>Assessment of and predictions regarding leading payer responses to the evolving healthcare landscape</li> </ul>
Landscape and Market Activities Among Leading Payer Accounts: Update October	• Midyear update on the most significant trends affecting leading payer accounts
Market Alerts As needed	• Assessments of significant market events relating to leading accounts (e.g., merger/ acquisition activity, new programs/benefit designs)

This product may also include relevant market alerts, real-time assessments of recent changes, or discussions of market events. EVERSANA reserves the right to change the timing and/or topics of its syndicated research publications.

Visit: www.EVERSANA.com Phone: 609.397.5282 Email: HSIclientservices@EVERSANA.com