

## ACCOUNT ACCESS **SPOPTIMIZER**

**SP**OPTIMIZER is the only objective online platform evaluating over 90 specialty pharmacies (SPs) for current and future network needs, ranking them according to key service capabilities and organizational attributes.

- Which SPs best align with the needs of patients and providers in a product/therapeutic area?
- Which SPs are best able to deliver the services that providers and patients require, optimizing product access?
- Which SPs possess the critical attributes necessary to effectively support company network strategy needs and business goals?

Use **SPOPTIMIZER** to:

- Target potential RFI/RFP recipients
- Support launch of multiple new products annually
- Optimize dispensing strategies
- Assess evolution of markets (e.g., M&A, IDNs, SPs)
- Improve development of limited distribution networks (LDNs)
- Expand LDNs into larger networks
- Develop competitive intelligence
- Benefit from periodic SP reviews

Interactive Filter Tool Available 24/7 Database updated every two months	<ul> <li>Four primary search filters:</li> <li>Areas of therapeutic focus</li> <li>Payer network participation</li> <li>Limited distribution network search</li> <li>Brand name</li> </ul>	<ul> <li>Service offerings</li> <li>Biopharmaceutical company network participation</li> <li>ch results:</li> <li>Biopharmaceutical company</li> </ul>
Profiles of 25-plus leading SPs	<ul> <li>Include in-depth analyses of key a         <ul> <li>Organizational structure</li> <li>Business mix</li> <li>Approaches in specific healthcare channels</li> </ul> </li> </ul>	reas, such as: - Evolving business models - Strategic goals - New product and service offerings with ability to drive industry change
Bonus Feature	<ul> <li>50-plus profiles of integrated delivery network (IDN)-owned/institutional SPs</li> <li>Filtering by areas of therapeutic focus and service offerings</li> <li>Profiles include account summaries and segmentation</li> </ul>	

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