

KnowledgeEdge™

National Account Full Profiles

Health Strategies Group's profiles of leading U.S. organizations provide insight on the size, structure, and business strategies of the leading national managed care accounts.

Each profile answers your questions so you can develop business and account plans:

- What is the enrollment trend of this leading national managed care account?
- What approach does this organization take in the different healthcare channels?
- Which new products and services is it offering that will drive change in the industry?

Available Profiles



The Health Strategies Group Difference – Robust Content

We conduct primary research with the *right* organization executives to gain information and insights not publicly available and supplement this with data and information from a wide variety of secondary sources to give a complete view of the account. Health Strategies Group subject matter experts assess each organization's future direction and viability.

National Account Full Profiles

<p>January 2019 National Account Full Profiles</p>	<p>Health Plans</p> <ul style="list-style-type: none"> ▪ Aetna ▪ AmeriHealth ▪ Anthem ▪ Centene ▪ Cigna ▪ HCSC ▪ Humana ▪ Kaiser ▪ UnitedHealth Group ▪ WellCare 	<p>PBMs/SPs/ Retailpharmacies</p> <ul style="list-style-type: none"> ▪ CVS Health ▪ Diplomat ▪ Express Scripts ▪ Magellan ▪ Prime Therapeutics ▪ Rite Aid ▪ Walgreens ▪ Walmart <p>Emerging Competitors</p> <ul style="list-style-type: none"> ▪ Amazon ▪ Google ▪ Apple 	<p>Wholesalers/ Distributors/GPOs</p> <ul style="list-style-type: none"> ▪ AmerisourceBergen Corporation ▪ Cardinal ▪ Excelerate Strategic Health Sourcing ▪ HealthTrust ▪ Intalere ▪ McKesson ▪ Premier, Inc. ▪ Resource Optimization and Innovation (ROI) ▪ Vizient
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<p>April 2019 June 2019 August 2019 November 2019</p>	<p>Quarterly update*</p>
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<p>Table of Contents</p>	<ul style="list-style-type: none"> ▪ Account Summary ▪ Channel Approach and Account Analysis ▪ SWOT Analysis ▪ Organization Overview and Structure ▪ Corporate Strategy ▪ Mergers and Acquisitions ▪ Business Performance ▪ Business Mix ▪ Products and Services ▪ Geographic Reach ▪ Healthcare Industry Relationships
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*Based on company announcements, market events, and SEC filings

Visit www.healthstrategies.com/profiles to view all available profiles of leading organizations in the IDN, health plan, PBM, and trade channel.

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