# KnowledgeEdge™

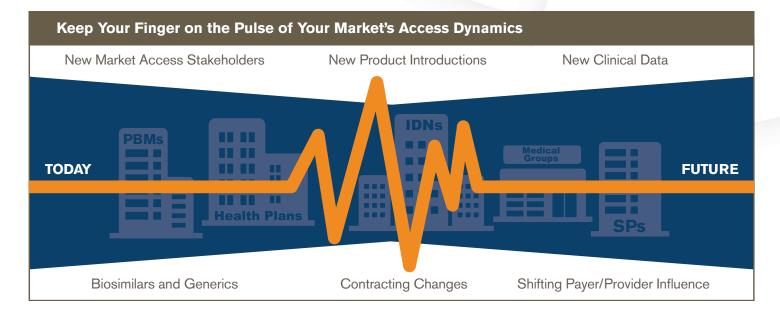
# **Brand Access Marketplace Dynamics**

HIV Market

**Brand Access Marketplace Dynamics** assesses the current and future access environment for your therapeutic market.

**Brand Access Marketplace Dynamics** answers your questions so you can identify opportunities and risks for your brand.

- How do market access stakeholders influence access in your therapeutic market?
- How will market access stakeholder management and contracting for the brands in this therapeutic market evolve over the next two years?
- How are market access stakeholders responding to key market events in this therapeutic market?



#### You can use Brand Access Marketplace Dynamics to:

- Keep your finger on the pulse of market evolution
- Understand the shift in influence on access between payers and organized providers
- Understand current and future payer management of this therapeutic market
- Identify opportunities and risks for your brand's access



### KnowledgeEdge™

## **HIV Market**

2019 Releases

	<ul> <li>HIV: Overview and Access Influencers</li> <li>Cross category analysis and brief introduction to cross- stakeholder management priorities and tactics</li> </ul>	HIV: Payer Brand Access and Insights - Current payer use of general and brand-specific management tactics, including preferred brand selection and utilization management	HIV: Organized Provider Management and Insights - Current payer use of general and brand-specific management tactics, including preferred brand selection and utilization management
	<ul> <li>HIV: Contracting Trends and Insights</li> <li>Evolving payer contracting activities, preferences, and influence on brand access</li> </ul>	<ul> <li>HIV: Outlook on Brand Access and Insights in 2022</li> <li>Future overall payer management of HIV products by 2022</li> <li>Brand access predictions in 2022 based on future scenarios across stakeholders</li> </ul>	
<ul> <li>HIV: The Role and Influence of Advocacy Groups</li> <li>Influence of advocacy groups on payer actions and management tactics for HIV drugs</li> </ul>	HIV: Evolution of Alternative Payment Models and Risk Sharing • Prevalence and impact of alternative payment models, financial incentives, and performance metrics		

#### **Clients receive:**



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